

Passaic County Board of Chosen Freeholders

**OFFICE OF THE
PASSAIC COUNTY FREEHOLDERS**

Director Cassandra "Sandi" Lazzara
Deputy Director Bruce James
Assad R. Akhter
John W. Bartlett
Theodore O. Best, Jr.
Terry Duffy
Pasquale "Pat" Lepore

401 Grand Street
Paterson, New Jersey 07505

Tel: 973-881-4402
Fax: 973-742-3746

Anthony J. De Nova III
Administrator

William J. Pascrell, III, Esq.

County Counsel

Louis E. Imhof, III, RMC

Clerk Of The Board



Public Meeting (Board Meeting)

Date: Aug 15, 2017 - 5:30 PM

Location: County Administration Building
220
401 Grand Street
Paterson, NJ 07505

Agenda: RESOLUTION AUTHORIZING A ONE YEAR CONTRACT BY AND BETWEEN THE COUNTY OF PASSAIC AND GLOBAL TEL LINK FOR THE PROVISION OF INMATE AND RESIDENT TELEPHONE COMMUNICATIONS SERVICES FOR THE PASSAIC COUNTY JAIL AND FORMALLY REJECTING ALL PROPOSALS RECEIVED BY THE COUNTY OF PASSAIC ON OR ABOUT APRIL 7, 2017 IN CONFORMITY WITH N.J.S.A. 40A:11-13.2(f), ALL AS NOTED IN THE RESOLUTION

THIS RESOLUTION WAS REQUESTED BY:

SHERIFF'S DEPT

REVIEWED BY:

Anthony J. De Nova III

COUNTY ADMINISTRATOR

APPROVED AS TO FORM AND LEGALITY:

William J. Pascrell, III, Esq.

COUNTY COUNSEL

Administration and Finance

COMMITTEE NAME

Official Resolution#		R20170651							
Meeting Date		08/15/2017							
Introduced Date		08/15/2017							
Adopted Date		08/15/2017							
Agenda Item		k-17							
CAF #									
Purchase Req. #									
Result		Adopted							
FREEHOLDER	PRES.	ABS.	MOVE	SEC	AYE	NAY	ABST.	RECU.	
Lazzara	✓				✓				
James	✓				✓				
Akhter	✓		✓		✓				
Bartlett	✓			✓	✓				
Best Jr.	✓				✓				
Duffy	✓				✓				
Lepore	✓				✓				

PRES.= present ABS.= absent
MOVE= moved SEC= seconded
AYE= yes NAY= no ABST.= abstain
RECU.= recuse

Dated: August 16, 2017

RESOLUTION AUTHORIZING A ONE YEAR CONTRACT BY AND BETWEEN THE COUNTY OF PASSAIC AND GLOBAL TEL LINK FOR THE PROVISION OF INMATE AND RESIDENT TELEPHONE COMMUNICATIONS SERVICES FOR THE PASSAIC COUNTY JAIL AND FORMALLY REJECTING ALL PROPOSALS RECEIVED BY THE COUNTY OF PASSAIC ON OR ABOUT APRIL 7, 2017 IN CONFORMITY WITH N.J.S.A. 40A:11-13.2(f)

WHEREAS the County of Passaic, at the request of the Passaic County Sheriff's Department, put out a Request for Proposals (RFP) for an inmate/resident communication and phone system at the Passaic County Jail in conformity with a New Jersey Law (P.L. 2016, Chapter 37) that was adopted last year; and

WHEREAS the proposals for the above-referenced RFP were received by the County on April 7, 2017, but not awarded due to some uncertainty of the proposals received and its conformity with new law; and

WHEREAS in the interim, the Passaic County Jail Administration has investigated the possibility of awarding these services through a State authorized agreement and is recommending that it be done through an authorized vendor, Global Telephone Link (GTL) of Reston, Virginia, for a one (1)-year period; and

WHEREAS the terms and conditions for the State contract (#A88935) is set forth in the attached summary; and

WHEREAS all equipment needed under this State contract is to be supplied by said GTL at no cost to the County of Passaic; and

WHEREAS the Board of Chosen Freeholders of the County of Passaic is now desirous of formally rejecting all proposals received for the said inmate telephone/communications system on April 7, 2017 in conformity with the New Jersey Local Public Contract Law; specifically, N.J.S.A. 40A:11-13.2(f); and

WHEREAS the Freeholder Committee for Finance & Administration at its August 8, 2017 meeting reviewed this matter and is recommending that it be approved by the full Board.

NOW THEREFORE BE IT RESOLVED by the Board of Chosen Freeholders of the County of Passaic that it hereby authorizes a one (1)-year contract from the period of September 1, 2017 – August 31, 2018 by and between the County of Passaic and Global Tel Link (GTL) for the provision of inmate and resident telephone/communications services for the Passaic County Jail pursuant to the terms and conditions of the State contract #A88935.

BE IT FURTHER RESOLVED that the said Board formally rejects all proposals received by the County of Passaic on or about April 7, 2017 in conformity with the New Jersey Local Public Contracts Law N.J.S.A. 40A:11-13.2(f).

BE IT FURTHER RESOLVED that the Purchasing Agent and all other necessary officers and employees be and hereby are authorized and directed to take such further actions and sign such documents as are necessary to effectuate the purpose of this resolution including, but not limited to, issuance of an appropriate purchase order.


August 15, 2017

NJ County Jails – GTL offering from State of NJ DOC Contract

Passaic Summary of Offering

The NJ State Contract offers the following core Service & Technologies:

1. Advance Inmate Telephone System (ITS).
2. One of the *lowest Rates in the Country*. For NJ Counties Jails the per minute rate for domestic calling is \$0.05084, but with no commissions, no Fees, and no taxes. Includes Advanced Options of:
 - a. VScan – Keyword Search capabilities on Voice Recordings.
 - b. VPIN – Voice Print technology to ensure that the PIN being entered matches the inmate attempting the call.
 - c. GTL Data IQ: the industry's leading Investigator's tool.
3. Complete call services including:
 - a. Collect (LEC/CLEC billed).
 - b. Prepay collect service – GTL's AdvancePay.
 - c. Inmate Debt Calling.
 - d. International and GTL InmateNet Cards through your Commissary Company will still be available for those that require it.
4. Telephone stations Refresh – Site survey to determine phone replacements as needed.
5. Neustar INTACT (formerly Targus) - Billed Number Address (BNA) reverse number search database. Used by the NJ State Police.
6. Non-Intrusive Implementation – GTL's project Implementation methodology and incumbency will lead to a flawless installation with minimal involvement of your Correctional Staff.
7. Maintenance & Support Designed for NJ DOC/JJC and County wide service repair- Complete Maintenance and Support for the inmate telephone service that includes:
 - a. Fastest on-site response time from strategically located personnel. GTL has more service personnel in NJ than all competitors combined.
 - b. GTL Current staff is retained ensuring the continuation of stellar maintenance and Support.
 - c. 24/7/365 Technical Assistance Center that performs automated health status monitoring of the ITS system.
 - d. Toll-free customer support for Inmate family/friends, available in English and Spanish.
 - e. MWBE participation that the County can take credit

	STATE OF NEW JERSEY PROCUREMENT BUREAU 33 WEST STATE ST 9TH FL TRENTON, NJ 08625-0230 TERM CONTRACT	NUMBER : A88935 DATE : 06/30/16 BUYER : CHRISTINE BRENNAN PHONE : (609) 292-7491 EFFECTIVE DATE : 04/27/15 EXPIRATION DATE : 04/30/22 T-NUMBER : T1934 CONTRACTOR : GLOBAL TEL LINK	PAGE: 1
	INHATE/RESIDENT TELEPHONE CONTROL SERVICE		

GLOBAL TEL LINK
 12021 SUNSET HILLS DRIVE
 SUITE 100
 RESTON

VA 20190

VENDOR NO. : 631071001 01.
 VENDOR PHONE : (703)955-3910
 FEIN/SSN : 631071001
 REQ AGENCY : 822050
 PROCUREMENT BUREAU
 AGENCY REQ NO. :
 PURCH REQ NO. : 1040487
 FISCAL YEAR : 15
 COMMODITY CODE : 91577
 SOLICITATION # : 22648
 BID OPEN DATE : 04/04/14

TERM CONTRACT FROM: 04/27/15 TO: 04/30/22 ESTIMATED AMOUNT: \$ 10,000,000.07

1. ORDERING PERIOD: CONTRACT BEGINNING ORDERING PERIOD IS: 04/27/15
 CONTRACT ENDING ORDERING PERIOD DATE IS: 04/30/22
2. F.O.B. POINT: DESTINATION
3. DELIVERY: DELIVERY WILL BE MADE WITHIN AS SPECIFIED ELSEWHERE UNLESS
 SPECIFIED DIFFERENTLY ON EACH LINE OR UNLESS AN ALTERNATE
 DELIVERY SCHEDULE IS INDICATED. AN ALTERNATE DELIVERY
 SCHEDULE IS ENCLOSED HEREIN: YES
4. CASH DISCOUNT TERMS: CASH DISCOUNT TERMS ARE 00.00% DAYS.
5. PERFORMANCE BOND: PERFORMANCE BOND REQUIRED: YES ; DATE REQUIRED 04/27/15
 AMOUNT \$500,000 ; PERCENT OF CONTRACT 10.00%
6. RETAINAGE: RETAINAGE PERCENT IS 0.00%
7. COOPERATIVE PROC: THIS CONTRACT IS AVAILABLE FOR POLITICAL SUBDIVISION USE UNDER
 THE COOPERATIVE PROCUREMENT PROGRAM: YES
8. BID REFERENCE NO: YOUR BID REFERENCE NUMBER IS:
9. AWARDED LINES: YOU WERE AWARDED 10 LINES FROM THE SOLICITATION NUMBER 22648 .
 THESE LINES ARE INCLUDED AS A PART OF THIS CONTRACT.

ALL TERMS AND CONDITIONS AS A PART OF SOLICITATION NUMBER 22648 INCLUDING ANY ADDENDA
 THERETO AND ALSO INCLUDING THE BIDDER'S PROPOSAL AS ACCEPTED BY THE STATE ARE
 INCLUDED HEREIN BY REFERENCE AND MADE PART HEREOF EXCEPT AS SPECIFIED HEREIN

THIS IS NOTICE OF ACCEPTANCE BY THE DIRECTOR OF THE DIVISION OF PURCHASE AND
 PROPERTY ACTING FOR AND ON BEHALF OF THE STATE OF NEW JERSEY OF THE OFFER
 REFERENCED ABOVE BY YOUR FIRM WHOSE NAME AND ADDRESS APPEAR ABOVE.

BUYER

DATE

FOR DIRECTOR

DATE

DIVISION OF PURCHASE AND PROPERTY

USING AGENCIES CANNOT PROCESS INVOICES FOR PAYMENT OF DELIVERED
 GOODS AND/OR SERVICES UNTIL THE PROPERLY EXECUTED BOND HAS BEEN
 RECEIVED AND ACCEPTED BY THE PURCHASE BUREAU.

Introduced on: August 15, 2017
 Adopted on: August 15, 2017
 Official Resolution#: R20170651

VENDOR COPY

TERMS AND CONDITIONS	TERM CONTRACT	
PROCUREMENT BUREAU PURCHASE BUREAU STATE OF NEW JERSEY 33 WEST STATE ST 9TH FL PO BOX 230 TRENTON NJ 08625-0230	NUMBER : A88935 T-NUMBER : T1934	PAGE 2
	CONTRACTOR: GLOBAL TEL LINK	

CONTRACTED PRICING UNDER 05-X-32533 WILL REMAIN EFFECTIVE UNTIL
A CONTRACT TRANSITION CAN BE COMPLETED OR UNTIL 08/01/15.

Introduced on: August 15, 2017

Official Resolution#: R20170651

VENDOR COPY

PRICE SHEET		TERM CONTRACT			
PROCUREMENT BUREAU PURCHASE BUREAU STATE OF NEW JERSEY 33 WEST STATE ST 9TH FL PO BOX 230 TRENTON NJ 08625-0230		NUMBER : A88935 T-NUMBER : T1934 CONTRACTOR: GLOBAL TEL LINK			PAGE 3
LINE NO.	COMMOODITY/SERVICE DESCRIPTION	ESTIMATED QUANTITY	UNIT	UNIT PRICE OR PERCENT DISCOUNTS	EXTENDED AMT IF APPLICABLE
	UNLESS SPECIFIED OTHERWISE BELOW: SHIP TO: R1 STATE-WIDE ONLY				
00001	COMMOODITY CODE: 915-77-024639 [COMMUNICATIONS AND MEDIA RELATED...] ITEM DESCRIPTION: ALL INCLUSIVE PER MINUTE RATE TO PROVIDE A TURN-KEY SOLUTION FOR INNATE TELEPHONE SERVICES. TELEPHONE SERVICES INCLUDE ALL CALLS (LOCAL, INTRA/INTER LATA, AND INTERSTATE) AND THE FOLLOWING SECURITY FEATURES: GTL ADVANCED DATA IQ, FOCUS V-PIN VOICE RECOGNITION, TEXT ANALYTICS.	1	NIN	NET	
00002	COMMOODITY CODE: 915-77-024639 [COMMUNICATIONS AND MEDIA RELATED...] ITEM DESCRIPTION: FOR CONTRACTS EXECUTED AFTER 5/31/2015 BASIC RATE PER MINUTE	1	NIN	\$ 0.03584	
00003	COMMOODITY CODE: 915-77-024639 [COMMUNICATIONS AND MEDIA RELATED...] ITEM DESCRIPTION: FOR CONTRACTS EXECUTED AFTER 5/31/2015 OPTION #1 DATA IQ	1	MIN	\$ 0.01	
00004	COMMOODITY CODE: 915-77-024639 [COMMUNICATIONS AND MEDIA RELATED...] ITEM DESCRIPTION: FOR CONTRACTS EXECUTED AFTER 5/31/2015 OPTION #2: VOICE RECOGNITION SOFTWARE/ VOICE BIOMETRICS	1	MIN	\$ 0.00448	
00005	COMMOODITY CODE: 915-77-024639 [COMMUNICATIONS AND MEDIA RELATED...] ITEM DESCRIPTION: FOR CONTRACTS EXECUTED AFTER 5/31/2015 OPTION #3: TEXT ANALYTICS/WORD SEARCH	1	MIN	\$ 0.00448	
00006	COMMOODITY CODE: 915-77-024639 [COMMUNICATIONS AND MEDIA RELATED...] ITEM DESCRIPTION: FOR CONTRACTS EXECUTED AFTER 5/31/2015 BUNDLED OPTIONS: DATA IQ AND VOICE RECOGNITION SOFTWARE/VOICE BIOMETRICS	1	MIN	\$ 0.011	
00007	COMMOODITY CODE: 915-77-024639 [COMMUNICATIONS AND MEDIA RELATED...] ITEM DESCRIPTION: FOR CONTRACTS EXECUTED AFTER 5/31/2015 BUNDLED OPTIONS: DATA IQ AND TEXT ANALYTICS/WORD SEARCH	1	NIN	\$ 0.011	
00008	COMMOODITY CODE: 915-77-024639 [COMMUNICATIONS AND MEDIA RELATED...] ITEM DESCRIPTION: FOR CONTRACTS EXECUTED AFTER 5/31/2015 BUNDLED OPTIONS: VOICE RECOGNITION SOFTWARE/VOICE BIOMETRICS AND TEXT ANALYTICS/WORD SEARCH	1	MIN	\$ 0.00896	
00009	COMMOODITY CODE: 915-77-024639 [COMMUNICATIONS AND MEDIA RELATED...] ITEM DESCRIPTION: FOR CONTRACTS EXECUTED AFTER 5/31/2015 BUNDLED OPTIONS: VOICE RECOGNITION SOFTWARE/VOICE BIOMETRICS AND TEXT ANALYTICS/WORD SEARCH	1	NIN	\$ 0.015	

Introduced August 15, 2017

Adopted on August 15, 2017

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PRICE SHEET		TERM CONTRACT			
PROCUREMENT BUREAU PURCHASE BUREAU STATE OF NEW JERSEY 33 WEST STATE ST 9TH FL PO BOX 230 TRENTON NJ 08625-0230		NUMBER : A88935 T-NUMBER : T1934 CONTRACTOR: GLOBAL TEL LINK			PAGE 4
LINE NO.	COMMOOITY/SERVICE DESCRIPTION	ESTIMATED QUANTITY	UNIT	UNIT PRICE OR PERCENT DISCOUNTS	EXTENDED AMT IF APPLICABLE
00010	FOR CONTRACTS EXECUTED AFTER 5/31/2015 BUNDLED OPTIONS: (DATAIQ AND VOICE RECOGNITION SOFTWARE/VOICE BIOMETRICS AND TEXT ANALYTICS/WORD SEARCH COMMODITY CODE: 915-77-024639 [COMMUNICATIONS AND MEDIA RELATED...] ITEM DESCRIPTION: PER AMENONMENT #2 DIRECT BILLING TO JUVENILE JUSTICE COMMISSION FOR RESIDENT PHONE CALLS AT JCC RESIDENTIAL COMMUNITY HOMES.	1	MIN	NET	

Introduced on: August 15, 2017

Adopted on: August 16, 2017

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